



YACHT OWNERSHIP LOYALTY PROGRAM

The SafeGuard Loyalty Program provides a guaranteed buy back option for yacht purchase after a defined period of time, removing the devaluation of the vessel. The program also offers flexible alternatives including cash back towards a new yacht at any time when staying with the same yacht broker, and a full opt out if you decide to keep the yacht.

PROTECT YOUR LEISURE PURCHASE

BENEFIT FROM A FLEXIBLE LOYALTY PROGRAM

SafeGuard provides a guaranteed buy back option at 100% of original purchase price, removing the fear of loss from devaluation.



GUARANTEED BUY BACK

Secure a guaranteed buy back of your yacht after a pre-determined length of time, whereby you can transfer ownership of the yacht to SafeGuard LLC and receive 100% of the original purchase price of the yacht plus the program fee.

LOYALTY CASH BACK OPTION

Upgrade your yacht with the same dealer before the end of the program term and you can benefit from the trade-in value plus loyalty credits towards the new yacht when including a new loyalty program with the new purchase.

OR SIMPLY OPT OUT

For total flexibility, you may also opt out of the guaranteed buy back program after just 25% of the program term and receive back 100% of your loyalty program fee and retain full ownership of your yacht to keep or sell privately.

The SafeGuard Loyalty Program offers a series of pre-determined outcomes after a pre-determined length of time based on loyalty.

SafeGuard LLC protects the program through an insured structured finance vehicle where the majority of each program fee is placed in a pool of funds that is held in trust and protected by insurance. The fund grows with guaranteed rates of return to exceed the payout amounts, and is insured with a suite of policies from A-Rated insurers (Swiss RE, Lloyds of London) and a Financial Guaranty policy that covers any unforeseen event including shortfall of funds, thereby guaranteeing all qualifying payouts.

GUARANTEED BUY BACK OR UPGRADE CREDIT OPTIONS

REDUCING THE COST OF YACHT OWNERSHIP

Purchase a Loyalty Plan that provides flexibility throughout your yacht ownership with zero financial risk.







12-YEAR LOYALTY PROGRAM EXAMPLE WITH ANNUAL UPGRADE OPTIONS



Purchasers may choose to opt out of the buy back guarantee in favor of loyalty credits towards a new yacht as illustrated above.

Each yacht owner is provided with a guaranteed buy back option at the end of the program term, where SafeGuard purchases the yacht for the agreed buy back price. Alternatively, the yacht owner may surrender the buy back guarantee at any time and benefit from both the trade-in value of the vessel and accrued loyalty credits if they are purchasing a new yacht from the same yacht broker / dealer and include a new loyalty program with the new purchase. Any early redemption marks the end of that loyalty program.



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